



Title: Director of Economic Development

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Work Location: Charlottesville, Virginia,

Description

The University of Virginia is seeking a Director of Economic Development who will work with internal and external partners to develop and implement an economic development strategy. The strategy will support economic development partners' efforts to recruit and retain companies in Virginia; fuel growth through innovation, entrepreneurship, and research; and provide the education and skills needed by industry. The University is committed to being a strong economic development partner, working with industry, government, and academia to create positive economic impact and sustainable prosperity for communities across the Commonwealth.

The Director of Economic Development is a key figure on the University's economic development team. He/she provides leadership during the identification, coordination, direction, and implementation of economic development initiatives across the University. The Director represents the University to internal and external constituencies in economic development-related discussions. He/she works with relevant unit leaders in the development of proposals, incorporating school and institutional goals, priorities, and capabilities and maintaining strong communication throughout the process.

Required Skills

Qualifications:

- Significant experience building alliances and leading high impact teams, projects, and programs in a matrixed environment
- Knowledge of academic and industry environments and cultures, and ability to translate and match needs and capabilities
- Significant experience working with C-suite executives university leaders, legislators, and government agencies to influence and impact business investment and economic development decisions
- Demonstrated experience with public-private partnerships, economic development initiatives, and pan-University initiatives

- Bachelor's degree from an accredited four-year institution required; considerable experience of 4-7 years' experience required.

Comments

The Organization:

Over its 200-year history, the University of Virginia has grown into one of the nation's preeminent public universities. Its mission is to serve the people of Virginia, to lead the advancement of human knowledge, and to benefit the region and the world. Today, the University continues that tradition of service and engagement as a major economic engine for the Commonwealth. The University accounts for over 51,000 jobs across the Commonwealth, has a research enterprise that generates \$644.5 million in annual economic impact, and has helped make Charlottesville the fastest-growing venture capital ecosystem in the U.S.

The University of Virginia is distinctive among institutions of higher education. Founded by Thomas Jefferson in 1819, the University sustains the ideal of developing leaders who are prepared to shape the future of the nation. The University is public, while nourished by the strong support of its alumni. The students who attend have been chosen because they show exceptional promise. The University was rated the No. 3 best public institution in the 2018 edition of the *U.S. News and World Report* rankings. Since U.S. News began ranking public universities as a separate category, UVA has ranked in the top three every year.

Kind: Full Time

Level: Faculty

Apply

How to apply:

Please prepare and upload a cover letter and a resume to <https://jobs.virginia.edu> and search **posting number 0621945**

If you would like to nominate someone, please send the nominee's name and contact information to Susan Gaines at susangaines@virginia.edu

Referrals are greatly appreciated.

The position will remain opened until filled and will be carried out with full confidentiality; candidates will be notified before references are contacted.

The University of Virginia is an equal opportunity and affirmative action employer. Women, minorities, veterans, and persons with disabilities are encouraged to apply.



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